Jerry Snyder and Crew 1194 Vidler Rd. West Edmeston, NY 13485 snyderandcrew.com 315-725-1312

December 9, 2020

Dryden Town Plagning Board,

I am a builder of post frame buildings for agricultural purposes for over 30 years, taking over my father's business. We build free stalls, covered barnyards and other types of buildings for area dairy farms. We spend over \$300,000 a year on metal for the roofing and siding on these buildings. I used to buy the brand ABC metal from a local lumberyard, Lincoln Davies.

I started buying from Alpine in 2018 and it's been a great experience. Because I am buying directly from the manufacturer, the quality of service is much higher. If we are short something on a job, we can get it the same day from Alpine rather than waiting for a week as it was before. We also get a better quality product at a lower price-Alpine uses the thicker 28 Gauge, rather than the 29 Gauge I used to use. I recommend Alpine to many local farmers who buy and install their own roofing and siding.

I think it's important to support local businesses and Alpine is a great one. I think you're lucky to have the chance to them in your town.

Jerry Longeler